

EIC ePitching to procurers on COVID19: co-creating innovative solutions to support European public & private procurers on COVID19

Planned date 23 April 2020 tbc.

Context

In response to the current sanitary crisis, the European Innovation Council [Business Acceleration Services](#) and ICLEI will organize an online market engagement event – ePitching to connect public and private procurers from the health sector with EIC companies providing medical supply (e.g. personal protective garments, medication, test kits, respiratory machinery...) and innovative technologies (e.g. tele-medicine, remote solutions, artificial intelligence for data analysis and prediction...).

Objective

- A first ePitching and co-construction/co-design event is planned for the last weeks of April 2020 in order to connect public and private procurers from the health sector with EIC-backed SMEs
- To gather at least 10 European procurers and 20 to 40 EIC companies.

Needs

- Collection of procurers needs and/or challenges/problems facing COVID19
- Listing EIC-backed companies able to propose solutions facing these needs and/or challenges/problems with regards to COVID19
- At least 10 European public & private procurers available to attend the e-pitching


Concept of the pitching

09h15-09h30 –Welcome and Introduction Bertrand Wert EIC, Rafael Hirt ICLEI

- **Welcome note**
- **Presentation of EIC matching platform**
- **Presentation of the 2 selected topics of the e-pitches**
- **Upcoming events**

MORE INFORMATION

ec.europa.eu/easme/sme

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09h30-10h – challenge-based procurement – presentation of 5 challenges/problems that European public & private procurers are currently facing in fighting COVID19

2 minutes per procurers with 4 minutes max Q&A

- List of 5 procurers presenting their challenges/problems they are/will face with COVID19 outbreak

On the following 3 topics, 2 will be chosen on the base of procurers needs and challenges that will participate to the e-pitching event:

- 1. Medical devices:** EIC companies with medical devices to help the COVID19 outbreak
- 2. Biotechnology / Health - Drugs, antimicrobials:** EIC Beneficiaries explore new antimicrobials and drugs to tackle new virus
- 3. Tools for Prediction & stopping the spread of new diseases:** Discover 4 EIC innovations working in the contagion phenomena

10h-11h – 1st ePitching

*2 minutes per companies with 2 minutes max Q&A - **maximum 10 EIC companies pitching***

11h-11h15 – coffee break – possibility of bilateral meeting between EIC companies & procurers

11h15-12h-15 – 2nd ePitching

*2 minutes per companies with 2 minutes max Q&A - **maximum 10 EIC companies pitching***

12h15-12h45 – presentation of **potential financial support by EIC/EC of innovative procurers**

- Presentation of Horizon2020 calls by Henriette Van-Eijl - DG RTD
 1. Pre-commercial procurement (PCP) for integrated care solutions <https://62.141.38.134/topics/SC1-BHC-20A-2020/show>
 2. Public procurement of innovative solutions (PPI) for diagnostics for infectious diseases <https://62.141.38.134/topics/SC1-BHC-20B-2020/show>

- Presentation of Horizon2020 calls by Lieve Bos - DG CONNECT
 1. Pre-commercial Procurements (PCP) for digital health and care: DTH-14 (call deadline 18 June 2020)
- Presentation of COSME calls by Samira Boussetta - DG GROW
 1. "Training for SME-Friendly policies in Central Purchasing Bodies"
GRO/SME/19/B/07 – 400.000€
 2. "Co-Financing of Consortia for Public Procurement of Innovation"
GRO/SME/20/B/05 – 10M€
 3. "Creating links for the facilitation of public procurement of innovation"
GRO/SME/20/B/06 – 1.200.000€

12h45: Contact exchanges

13h: Follow up & closure of the day

Optional: additional session with procurers 5 to 10 days later for EIC companies to present innovative solutions to challenges/problems identified


Public and private procurers wanting to participate in this event please contact the
European Innovation Council Business Acceleration Services
at
Email bertrand.wert@ec.europa.eu Tel +32 2 298 83 06

Supported by (more to come)



MORE INFORMATION

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